

Sentara Healthcare PACS Now Live; Powered by Mach7 Platform

Highlights:

- First cloud-based deployment of complete Mach7 solution;
- Mach7 platform & diagnostic studio being used in conjunction with eUnity diagnostic viewer;
- New subscription license revenue

Melbourne, Australia; 11 March 2020: Mach7 Technologies Limited (“Mach7” or the “Company”) (ASX:M7T), a company specialising in innovative medical imaging data management solutions for healthcare providers, today announced the completion or ‘go-live’ of a Picture Archiving and Communication System (PACS) modernisation project for Sentara Healthcare. The PACS is powered by Mach7’s Enterprise Imaging Platform (VNA) and Diagnostic Studio in conjunction with Client Outlook’s eUnity diagnostic viewer.

The project marks the first cloud-based deployment of the complete Mach7 solution at a customer site. The solution is a public cloud deployment utilizing the Microsoft Azure framework, covering more than two million images per year across the Sentara Healthcare network. In addition to storing data for Sentara’s radiology departments, the Mach7 VNA also stores images and image data for their cardiology departments, which provides a greater degree of infrastructure consolidation and integration.

This go-live milestone triggers a new Mach7 software subscription license that will generate \$850k of recurring subscription revenue per annum for Mach7, of which approximately 50% is additional revenue and 50% is conversion of a previous annual support and maintenance agreement.

Trent Conwell, Sentara Healthcare’s IT Director, said, “As organizations are making decisions on how best to deliver IT infrastructure in a clinically and fiscally responsible way it is imperative to evaluate each software vendor’s infrastructure capabilities. Sentara partnered with Mach7 to provide a standardized diagnostic imaging solution that provides the infrastructure flexibility that we needed. Moving to a centralized cloud infrastructure means the days of keeping up to seven copies of diagnostic studies are gone. All studies are centralized and available diagnostically to interpreting physicians across the Sentara enterprise.”

Mike Lampron, CEO of Mach7 Technologies, said, “Mach7 is excited to announce the successful go-live of Sentara’s PACS Modernization project. Our vendor-neutral solution will give Sentara unparalleled flexibility and cost savings, with a foundation they will be able to build on for years to

ASX Announcement

come. We are confident the joint Mach7-Client Outlook solution will meet the needs of their organization and we look forward to our continued partnership.”

About Sentara Healthcare:

Sentara Healthcare is a Virginia-based not-for-profit health system which includes 12 hospitals, more than 1000 physicians and 3800 medical providers. For more than a decade, Modern Healthcare magazine has ranked Sentara as one of America’s top integrated healthcare systems, which includes advanced imaging centers, nursing and assisted-living centers, outpatient campuses, physical therapy and rehabilitation services, home health and a hospice agency.

About Client Outlook:

Client Outlook Inc. is a healthcare technology company focused exclusively on empowering the image viewing evolution from hospital department to healthcare enterprise through an innovative software platform called eUnity. Uniquely designed as a zero-footprint viewing solution but purpose-built as an integration platform, eUnity gives all patient care stakeholders equal access to images for clinical viewing and diagnostic radiology reading. This powerful foundation cultivates a boundary-less enterprise that is prepared to hit Profitability Milestones – Reflecting Scalability

About Mach7 Technologies:

Mach7 Technologies (ASX:M7T) develops innovative data management solutions that create a clear and complete view of the patient to inform diagnosis, reduce care delivery delays and costs, and improve patient outcomes. Mach7’s award-winning enterprise imaging platform provides a vendor neutral foundation for unstructured data consolidation and communication to power interoperability and enables healthcare enterprises to build their best-of-breed clinical ecosystems. Mach7’s sophisticated workflow tools, advanced clinical viewing and optimized vendor neutral archiving solutions unlock silos of legacy systems empowering healthcare providers to own, access and share patient data without boundaries. Visit Mach7t.com.

This announcement has been approved for lodgement by the Managing Director and Company Secretary.

For more information, contact:

Jenni Pilcher
CFO, Mach7
jenni.pilcher@mach7t.com

Andrew Keys
Investor Relations
andrew.keys@keysthomas.com

Registered Office:
Level 2, 20 Collins Street
Melbourne, 3000